

FUTURA TECHNOLOGY GROUP

FTG is your ultimate business technology partner, providing complete solutions to bring more productivity, security, and cost efficiencies to your business.



WHO WE ARE AND WHAT WE STAND FOR

FTG IS PROUD TO BE AN AUSTRALIAN-OWNED AND OPERATED COMPANY. HEADQUARTERED IN SYDNEY.

FTG began when a few guys put their heads together and came up with a unique solution to a common problem for many businesses – how to choose, set up, and run their IT infrastructure and office technology as efficiently as possible.

With so many suppliers and brands pushing their own expensive products, we exist to create an even technology playing field for businesses – regardless of their size – by eliminating confusion, capitalising on the strengths of different brands and generating great value for our customers.

Over the years, the great support we provide our customers have seen us grow and expand our services to become one of Australia's leading business technology partners. These days, we specialise in helping businesses save time and money with complete solutions from Managed IT Services through to print, phone and fibre.

Our dedicated team is experienced and passionate about working with businesses of all sizes, across all industries to find the most effective, affordable, and reliable solution in the market.

We love supporting fellow Aussie businesses to get the best deal in the market.

That's why we offer:



Free remote or on-site technology audits



Consolidated, itemised, straightforward billing



Independent, unbiased advice



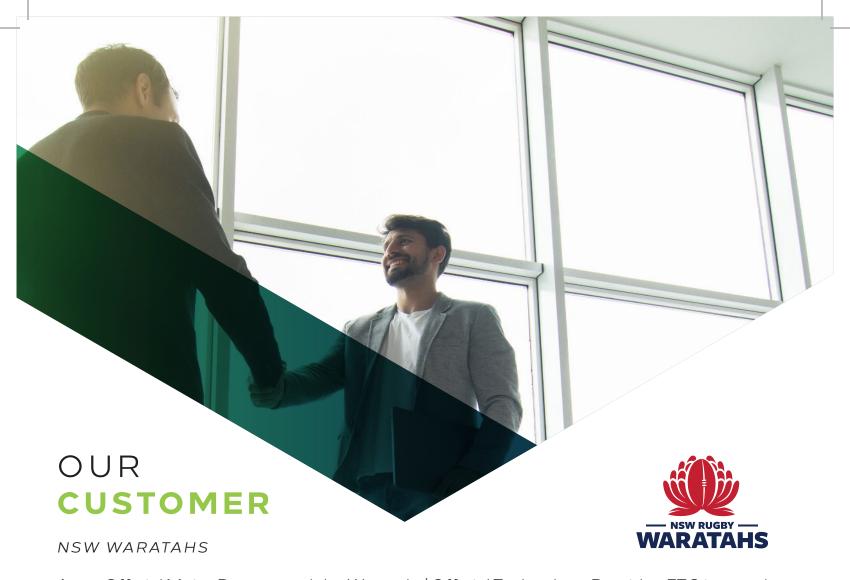
Access to the latest technology



Customised industryleading pricing



Responsive, ongoing service from our technical teams



As an Official Major Partner and the Waratahs' Official Technology Provider, FTG is proud to sponsor the Waratahs and NSW Rugby to deliver exceptional service and support to their members, staff and high-performance programs.

NSW Waratahs General Manager of Commercial, Jason Moore said "Our corporate partners our vital to our success and it's fantastic to have FTG join us on this long-term agreement."

"This significant partnership not only benefits our administration side of the organisation but is vital to our high-performance program and its ability to run programs not only for the Waratahs sides but also our elite player pathways."



MANAGED IT SUPPORT & SERVICES

WE IMAGINE, DESIGN, BUILD AND MAINTAIN IT SUPPORT SERVICES THAT YOUR EMPLOYEES LOVE TO USE.

The rush to adapt, particularly during the pandemic, has put tremendous strain on internal IT teams, leaving organisations struggling to cope with the modern workplace. With FTG Managed IT services, you can sidestep these challenges and reap the benefits of outsourcing your IT problems.



FULLY INCLUSIVE, UNLIMITED IT SUPPORT

We provide and deliver fully managed support services that are cost effective, increase your uptime, and boost your business performance.



SAFE AND SECURE

Sleep soundly knowing your business systems are protected and integrated from beginning to end.



FLEXIBLE OPTIONS

We can act as your IT department or work with your in-house IT, providing best-practice consulting and help you move your business systems to the Cloud.



CLOUD BENEFITS

Let us help you capitalise on the cost savings and convenience of bespoke cloud solutions.



COMPLETE SOLUTIONS WITH PHONE AND DATA

Reap the benefits of having a combined office & Managed IT partner by adding the latest phone systems and reliable internet.



SIMPLE BILLING

Pay one affordable fixed monthly fee and your entire IT function will be handled by us.



STAY AHEAD

We love IT and can provide advice on emerging technologies and technical improvements to help your business.





"We found FTG's expertise and ability to explain complicated technology in a simple way extremely helpful. The service that we have received over the years from FTG has been outstanding. We would have no hesitation recommending them to any business looking to streamline their office technology."

Steve Pronin, Director of Operations Pronin International



HOW MANAGED IT WILL BENEFIT AND STREAMLINE YOUR BUSINESS OPERATIONS



COMPLETE MANAGED IT SERVICES

We offer expert IT support and advice, while managing your IT systems and infrastructure, to keep your business and employees up and running 24/7.



MICROSOFT TEAMS PHONES

Maximise and improve the potential of your Microsoft licence with FTG's unique hybrid model of Teams that can be integrated and used side-byside with our VOIP system.



SECURE CLOUD COMPUTING

Stay connected no matter where you are working from and keep your data and IP secure by letting us develop and manage your ideal cloud computing solution.



COMPLETE NETWORKING

Let us help you with point-to-point connectivity, full network design and stable technology to meet your specific business requirements.



HOSTED PHONE SOLUTIONS

Streamline your phone and telco set up with one provider – handsets, unlimited calls and VOIP connectivity with flexibility to suit every business.



SUPERIOR DATA SOLUTIONS

Improve your storage by migrating your data and applications safely to the Cloud, while protecting your company information with offsite backup and instant data recovery.

PRINTERS AND MANAGED PRINT SERVICES

ASK US FOR A FREE, NO OBLIGATION REVIEW TODAY AND WE WILL DESIGN A CUSTOM, PRINT SOLUTION FOR YOUR BUSINESS THAT IS AFFORDABLE, FLEXIBLE AND STREAMLINED.

With over 130 printing products on offer, we have the largest range in the industry. Our award-winning devices have been recognised for their innovative features and ability to respond to businesses' changing needs. With sophisticated features and unparalleled reliability, let us show you how to improve your business' processes and document workflows.

REDUCE COSTS AND COMPLEXITY WITH OUR MANAGED PRINT SERVICE

inc	WITHOUT FTG		WITH FTG
	 Dealing with multiple vendors and suppliers 	>>	One technology partner and one optimised, integrated solution
	 Biased advice to secure a quick upfront sale 	>>	Brand agnostic, trusted advice with ongoing support
	 Separate processes for service and supply requests 	>>	Automated monitoring of devices for services and supplies
	Unknown print volumes and costs	>>	Monthly print report with foreseeable costs
	 Excess supplies on hand or not available 	>>	Automated toner ordering and meter reading
	 Multiple, separate bills from different suppliers 	>>	Consolidated monthly billing
	 Locked into inflexible lease contracts 	>>	Access to the latest technology with flexible payment options



12 REASONS WHY BUSINESSES CHOOSE FTG MANAGED PRINT SERVICE

BUSINESS BENEFITS

- Free up IT resources for more business-critical work than the support and maintenance of print devices.
- Cut costs on print consumables, service and cost-per-page.
- Optimize efficiency with workflow management, remote management and life cycle management.
- Increase uptime with on-site service coverage by local tech support teams.
- Streamline operations with centralized support for multiple brands and models.

BUSINESS INSIGHTS

- Gain visibility into print activity and trends with online tools to improve control and management of your
- Customize your MPS solution for your network, print devices and operational priorities.
- Security enhancements with our advanced security solutions to keep your privacy and IP safe.
- Device upgrades with our Technology Refresh Services that allow you to upgrade your office equipment when you need to.

ENVIRONMENTAL BENEFITS

- Reduce energy use through device consolidation and upgrade.
- Reduce waste with full maintenance by FTG for automatic servicing and supplies when you need them.
- Help the environment through our Toner Recycling Program that has zero waste land fill recycling for all consumables.







EPSON TOSHIBA









MANAGED PHONE SYSTEMS

HAVING RELIABLE COMMUNICATION AND PHONE SYSTEMS BOOSTS YOUR EMPLOYEE PRODUCTIVITY AND CUSTOMER SATISFACTION

Since the onset of COVID-19, phone systems and VOIP solutions have become more important than ever for business continuity; especially for employees working from home. FTG offers flexible and customised Managed Phone Systems for businesses of all sizes.

Cloud-based VOIP phone systems come with many benefits, flexibility, savings and features. We can help you save on calls and on-premises server costs, or utilise your existing phone system hardware, with our unique VOIP solutions that provide crystal-clear connection.

GREAT PHONE SYSTEM FEATURES TO HELP BUSINESSES

- ✓ Digital receptionist
- ✓ Unlimited extensions
- ✓ Call queuing
- ✓ Call recording
- Music on hold

- ✓ Call Conferencing
- Unified messaging receive voicemails and fax via email
- ✓ Call Forwarding with advanced rules by call ID, time and type of call
- Set Presence to help colleagues see your availability
- Instant Messaging chat via call assistant
- ✓ CRM Integration with Click2call/Outlook & Salesforce











"As one of the fastest growing community service providers in New South Wales, we had quite a few difficulties with our telco. FTG has provided a stable support platform for our data connection and assisted with consolidating our telephone services. Tim from FTG has been an absolute pleasure to deal with. He has been helpful every step of the way and ensured the process was simple. One of the things we love is that Tim is always available for us to ask questions or to resolve an issue."

Maple Community Services, NDIS Provider

MICROSOFT TEAMS CALLING SOLUTIONS

CONNECT YOUR EMPLOYEES AND CUSTOMERS WITH OUR SECURE, RELIABLE AND INTUITIVE TEAMS SOLUTIONS

Many businesses are adopting Teams Calling because it provides ready-made solution for modern workplaces to increase collaboration and efficiency with useful features.

FTG has also developed its own hybrid cost-effective, solution that integrates Teams and desk phones onto the same platform to keep all employees and connected, save business money.



LEADING SOFTPHONES FOR BUSINESSES

FTG also provides desktop and mobile softphone applications with reliable, crystal clear calling and robust control features, enabling seamless communications whether you're at your desk, on the move or working from home.

Our softphones make it easy to integrate contacts from various sources, streamline your communications, and manage inbound and outbound calls from one easy-touse interface.

FTG

Softphone

Call with advanced call features - call transfer. forward and more.



Video Conferencing

Connect with your team face to face, even when you're out of the office.



Cloud Provisioning

Configure only once in the cloud and have settings downloaded into your device.



Team Messaging

Team messaging in a single window. Start 1:1 messages or chat rooms.



Screen Sharing

Share your desktop screen with a click to anyone on any device.



Management Tools

Access call analytics and help desk tools to administer your everyday operations.



HIGH SPEED FIBRE SOLUTIONS

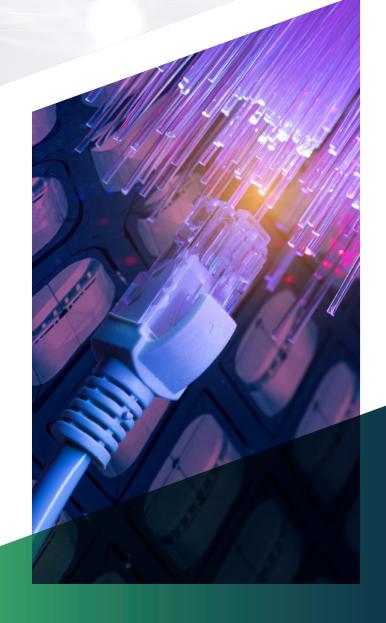
OUR COMPETITIVE, FULLY MANAGED FIBRE INTERNET SOLUTIONS LET YOU INVEST IN THE TECHNOLOGIES OF THE FUTURE, WHILE OFFERING SUBSTANTIAL SAVINGS AND ADDED BENEFITS OVER OTHER PROVIDERS

If you are struggling with slower connections, regular dropouts, experience poor cloud application experience, sluggish internet browsing and media streaming, have incomplete cloud backups or choppy VOIP sound quality, FTG can help.

We help businesses to grow by optimising their internet connectivity across all sites and devices, with each solution designed to be cost-effective and deliver outstanding performance. With our exclusive pricing from local service providers, we offer extremely competitive prices on fibre leased lines, which are almost always cheaper than direct.

If you chose FTG, we'll eliminate the technical jargon, manage every step of the line transfer, setup and configuration ensuring minimal interference to your business without any installation fees.

TRANSFORM YOUR BUSINESS WITH THE KNOWLEDGE AND EXPERTISE OF A RELIABLE AND TRUSTED MANAGED SERVICES PROVIDER



OUR PROCESS IS SUPER SIMPLE

IF YOU ARE RELOCATING, MERGING, OR OPENING AN OFFICE, MOVING TO A HYBRID OFFICE MODEL, OR STUCK IN A LEASE CONTRACT, WE CAN FIND THE RIGHT SOLUTION FOR YOU.



QUOTE

Contact FTG for a free on-site or remote review of your technology needs and receive an



AGREEMENT

Benefit from an honest, transparent, and simple agreement for all your technology, with the flexibility to upgrade your equipment and services as needed. All services will be included in



INSTALL

When you're ready, our technicians will complete the set up and installation of your new equipment, providing full training



RELAX

Sit back while our experienced team gets to work. We deliver outstanding results and will keep you updated for complete peace of mind. We will take care of all equipment servicing, and you will receive ongoing responsive support.

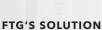
REAL CLIENT

LAW FIRM IN SYDNEY CBD MOVING TO A NEW OFFICE PREMISES

CLIENT'S PREVIOUS SITUATION

- Expensive photocopier lease with two years remaining on contract
- 30+ contracted phone systems and lines (with six months remaining)
- High speed fibre Internet contract
- Unhappy with current IT provider

TOTAL SPEND: \$6,600 p/m



- FTG paid out contract in full and supplied new multi-function printer
- FTG paid out contract in full and supplied new VOIP phone systems
- FTG arranged better fibre deal with faster speed
- FTG became the Managed IT Provider to ensure service

TOTAL SPEND: **\$4,950 p/m** (25% Saving)

>> HOW WE DID IT

FTG ensured the clients new practice was ready for business on day one, with all network infrastructure, Internet and access points available. FTG also supplied a new photocopier and VOIP phone systems for more flexibility and to better support employees when working from home. The employees couldn't be happier with their new equipment and the reliable and efficient IT support they receive from FTG IT.





PROUD MAJOR SPONSOR &OFFICIAL OFFICE TECHNOLOGY PARTNER OF THE NSW WARATAHS



